



Course Number
EA216

From Market Understanding to Action Competence: Energy Trading Today

Energy Markets and Trading: Practical Knowledge for Modern Energy Supply



08.09.2026 | Online

| 09:00 bis 16:30



Participation Fee in €

Online

Regular Rate*

700,-

The participation fee includes seminar materials. For in-person events, the fee also covers a lunch buffet and refreshments.

* Plus statutory VAT where applicable



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From Market Understanding to Action Competence: Energy Trading Today

Energy Markets and Trading: Practical Knowledge for Modern Energy Supply

Description

In the fast-paced world of the energy sector, understanding trading mechanisms and market structures is crucial. Focusing on energy trading, this training highlights the fundamentals of energy markets and the specific characteristics of the European and German electricity and gas markets.

Comprehensive knowledge of market structures and functions enables participants to make strategic decisions and respond effectively to market changes. Special attention is given to the conditions and concepts of supplying energy-intensive industrial companies and other large customers to remain competitive and achieve sustainability goals.

The training offers an in-depth overview of the basics of European energy trading, including commodity exchange and OTC markets, as well as the various factors influencing market movements and price formation. The interaction between energy trading and other energy sector market roles will also be discussed to provide an integrated understanding of the entire value chain.

Discover which strategies and tools are needed to align both your IT systems and your team with the challenges of the modern energy sector - and how to transform existing market silos into a highly efficient trading environment.

Your Benefits:

This seminar addresses key questions such as:

- How do energy markets work and what are their fundamental mechanisms?
- What specific market roles exist in the European-German context, and how do they interact?
- What is the significance of different trading venues and products in energy trading?
- How do regulatory frameworks and political developments influence energy markets and trading?
- What strategies can be applied to supply industrial companies and large customers more efficiently and sustainably?

There will also be plenty of time for your individual questions!

Your Speaker:

Dominik Kern is a Senior Associate PwC Germany's Energy Consulting practice.

He is part of the Management and Technology Consulting team and has nearly 6 years of experience in consulting and project management for German and global energy companies.

He holds an English-language Master's degree in Energy Science and Engineering from the Technical University of Darmstadt and a Bachelor's degree in Industrial Engineering from the Technical University of Braunschweig.

During his Master's thesis, he worked at the Fraunhofer Institute for Systems and Innovation Research (ISI) on the topic of active participation in the electricity market through virtual power plants.

At PwC, his consulting focus includes strategic and operational IT projects, designing IT architectures with a focus on virtual power plants and decentralized energy management, and profitability calculations for power plants in various energy markets.

Target Group

Specialists and managers from the energy sector, municipal utilities, supply companies, and those responsible for energy procurement, sales, and trading; beginners and career changers in the energy sector seeking a solid introduction to the complex world of electricity and gas markets; as well as consultants and project managers involved in complex energy projects.

Topics



Fundamentals of the energy industry with a focus on energy trading

Basic functioning of energy markets

European and German energy markets focusing on electricity and gas, and their influencing factors

Fundamentals of energy trading in Europe (exchanges, OTC, etc.)

Conditions and concepts for supplying (energy-intensive) industrial companies and large customers

Interaction between energy trading and other market roles in the energy sector

Instructor

- **Dominik Kern**, Senior Associate Energy Consulting, PricewaterhouseCoopers GmbH , Frankfurt

Certificate



Certificate of Attendance

Accreditations & Recognitions

- Education for Sustainable Development (ESD)

